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## Example of Presentation | page 1 of 3

Editorial and design services

### Overview

I developed a set of PowerPoint slides for an options-trading firm to take to college campuses for recruiting (client wishes to remain anonymous).

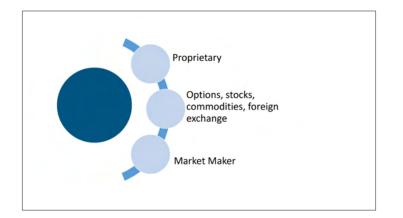
The client's original version, at left, lacked consistency in layout. I came up with a design based on the company's branding (the blank circles represent their logo). Photos of interactions among employees made the deck more engaging; I cropped and color corrected the client's smartphone shots.

The draft copy was both redundant and incomplete. The client and I worked together to improve it.

The client could make edits and add names, dates, and other information (see page 3) to adapt the set to each presentation. I placed the top blue bar and logo on the master page, allowing the client to create new slides easily.

### **Original Slides**

- Founded in 2006
- Currently operating on over 30 exchanges around the world
- Offices in New York, Chicago, and Hong Kong, with NY as our Headquarters



# Proprietary automated electronic options marketing making firm

- Proprietary all shareholders and owners are employees of the firm, we have no clients or investors. All decisions and successes are our own.
- Automated we use best in class technology to trade at amazingly fast speeds
- Options type of security that can be bought or sold and exercised at a specific time or during a specific time period
- Market Making we buy and sell options and turn profits on the "spread" between the price we bought for and sold at and vice versa

## Edited and Designed Slides

## WHO WE ARE

### We Make Markets Better

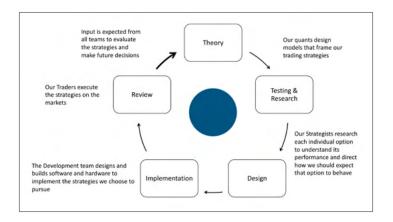
- Equal partnership of exceptional traders, quantitative strategists, and technologists
- Founded in 2006 by former colleagues from Hull Trading and Goldman Sachs
- Global firm with offices in New York, Chicago, and Hong Kong

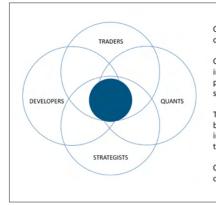


## WHAT WE DO

We are completely proprietary.	All shareholders and owners are employees of the firm; we have no clients or investors.
We use <b>automated</b> electronic trading methods.	We use best-in-class technology to trade at amazingly fast speeds.
We specialize in options.	We trade options, a type of security that car be bought or sold and exercised at a specific time or during a specific time period.
Our role is as a market maker.	We turn profits on the spread between the price we paid and the price at which we sold, and vice versa.

## **Original Slides**





Our quants design models that frame our trading strategies

Our Strategists research each individual option to understand its performance and direct how we should expect that option to behave

The Development team designs and builds software and hardware to implement the strategies we choose to pursue

Our Traders execute the strategies on the markets

- Our teams work collaboratively to flawlessly deliver trades across the world
- All software used and strategies used are proprietary and have been designed for the company's use
- Ideas are generated from all of our teams, built out together and put into use by the firm

#### Challenging Work Options present new and interesting issues The market is constantly changing

ollaborative Environment Teams work together to solve problems Input is requested from all areas of the firm to make decisions Great Benefits • Breakfast and snacks • Fully paid health care • Generous vacation time

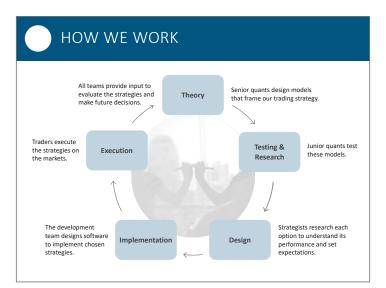
Endless growth and learning • Formal classroom style trainin • Experiential learning with a mentor • Desk rotations for all hires

### Culture

Startup feel
Flat structure
Entrepreneurial
Risk-Reward

Learning opportunity

## Edited and Designed Slides



## OUR PEOPLE

### We are only as good as our people.

- Our flat structure allows for direct access to our senior leaders and provides unparalleled opportunities to learn from seasoned professionals
- Being part of a smaller firm, each person has a large amount of responsibility and contributes starting on day one.
- Our size allows us to pivot quickly and respond immediately to changes in the market.
- Each team contributes equally, working side by side to tackle challenges in the market.
- Our casual working environment, stocked kitchen, and generous benefit and vacation plans allow our people to focus on what's important—in the office and at home.

# LEARN WITH US

### **Endless Learning Opportunities**

- Most of our training is done on the job, so you'll work directly with our senior staff to learn the business and techniques.
- You'll join our formal, classroom-style training sessions to learn core concepts and theories.
- In your first year, you'll rotate through different desks and environments, receiving a complete picture of the business.
- You'll be paired with a mentor who'll act as your personal coach.
- We all work together to move the business forward; you'll be exposed to different types of staff and be asked to help solve new and complex problems.



Traders

Strategists

Quants



### **Original Slides**

Panel Disc	
Name TBA	Senior Trader, School, x years with company
Name TBA	Senior Quant, School, x years with company
Name TBA	Strategist, School, x years with company
Name TBA	Chief Technology Officer, School, x years with company

## Edited and Designed Slides

TALK TO US		
Panel Discussion		
Name TBA	Senior Trader, School, x years with company	
Name TBA	Senior Quant, School, x years with company	
Name TBA	Strategist, School, x years with company	
Name TBA	Chief Technology Officer, School, x years with company	

## Application Process

#### Positions

- Junior Trader
- Trading Analyst
- Software Engineer
- Quantitative Analyst
- Trading Intern (on our website)

### Dates

- Sept 16 last day to apply on PennLink
- Oct 5 on campus interviews

### JOIN OUR TEAM

## We are hiring high-performing students to join us:

#### Quantitative Traders

Learn how our experienced traders and strategists run our marketmaking strategies before you handle your own trading desk.

#### Software Engineers

Join a diverse team of highly skilled software engineers to design and implement proprietary software to execute and increase the speed of

## our trades.

Spend the summer learning what it takes to be a quantitative trader. Programs run 10–12 weeks.

### Quantitative Analyst (full time and internship)

Develop and test theories using financial models about the behavior of the markets alongside an exceptional team of quants from a variety of backgrounds.





